



## Full Dental SERVICES PROVIDED

Our dentists offer a full range of services enabling employees to use Dental On Location as their primary dental home. We offer preventive, restorative, periodontal, endodontic, oral surgery and cosmetic dentistry. Evidence-based dental practice set-up ON LOCATION in an employer's health clinic to supplement the health benefits offered to employees. Offering all aspects of dental care in different delivery models to meet the goals of the corporate wellness program.

### Service offerings can include:

- Exams
- X-rays
- Cleanings
- Fillings
- Crowns/Bridges
- Cosmetic Dentistry
- Teeth Whitening
- Dentures
- Root Canals
- Wisdom Teeth Extractions



### Paying for services –

- Use of employees dental benefits
- Per Employee per Month model
- Payroll deduction
- Simple Pay – No credits checks
- Discount dental plans

## EMPLOYER benefits

Low Risk – Little capital expenditure is required depending on delivery model chosen.

Evidence-based practice - the integration of the best available research with clinical expertise in the context of patient characteristics, culture and preferences. (1) the best available research evidence bearing on whether and why a treatment works, (2) clinical expertise (clinical judgment and experience) to rapidly identify each patient's unique health state and diagnosis, their individual risks and benefits of potential interventions, and (3) client preferences and values

Healthy employees- Oral health is strongly linked to overall health. When employees receive quality dental care on a regular basis, dental claims and chronic disease costs drop.

Less time-away from work - Setting up a dental practice at the workplace makes it easy for employees to get the preventive and routine care they need. This leads to better health outcomes for your people – and lower health costs for employers.



## **DELIVERY MODELS for services provided**

*Fixed clinic* - A traditional fixed-site practice can be designed and built by our team to complement existing health care clinic design. Clinic practice models are ideal for established clients interested in enhancing health centers and facilities onsite. All services are provided in this model.

*Mobile clinic with dentist/hygienist* - In a Mobile model, high quality dental equipment is brought into an existing medical clinic or other available space. Mobile models are ideal for smaller businesses that have limited space but still want to give their employees convenient access to dental care. All services are provided in this model.

*Mobile clinic with hygiene only* - In this Mobile model, just the hygiene team would visit the site on a regular basis. Mobile equipment is brought on location with the team to provide the necessary care.

## **CASE STUDY**

### **The Problem faced by one of our clients**

- Competition for best-in-class production employees is fierce, making employee retention a constant challenge. That's why this company made every effort to create meaningful benefits in order to improve loyalty. An early innovator in wellness, they already had onsite health centers, fitness centers, wellness programs in place. The one big missing piece was dental care.
- Dental benefits offered at no cost to employees were underutilized (approx. 40% of employees taking advantage of the program)
- This company connected with Dental On Location to provide competitive dental benefits and as a strategy to prevent expensive health conditions down the road.

### **The Solution for one of our clients**

- A state-of-the-art mobile delivery model was launched at this company's health and wellness clinic. Our reputation for creating excellent dental experiences made our service an instant hit. Based on this success, the company's leadership recently asked us to "come inside and build a dental practice in the health center."

### **The Result**

- Employees spending less time away from work at the dentist. An increase of 15% of employees using their dental benefits. An increase in the dental benefits use was one of the company's initiatives for 2015. The forthcoming launch of the bricks-and-mortar practice is expected to significantly increase employee participation while further decreasing the company's dental cost.